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Whicker & Bates LLC

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**Abbot, Paul R.**

P00006

Halliday, Lisa K.

01.05.2005

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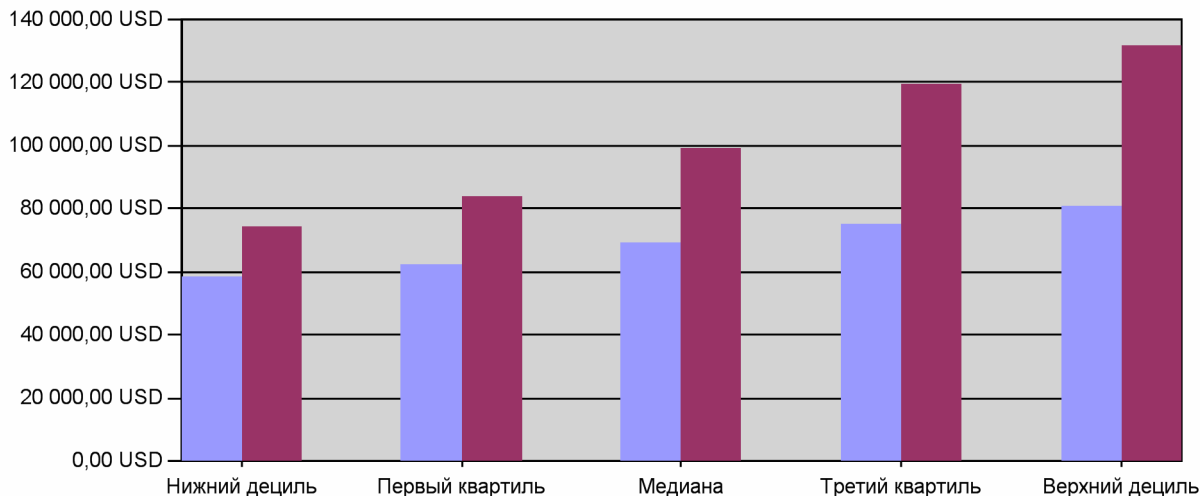
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■ Базовая заработная плата  
■ Вознаграждение по результатам

	58 536,68 USD	62 680,58 USD	69 348,03 USD	75 213,00 USD	80 715,26 USD
	74 771,59 USD	84 054,02 USD	99 225,06 USD	119 621,55 USD	131 535,62 USD

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Sales Executive (059)	<p><i>Sales &amp; Marketing - USA</i>                      Directs and manages the sale of products and services in a specified district through assigned sales representatives and sales office activities. Maintains relationships with major customers and organizes participation in relevant trade shows. Fosters relationships with customers and promotes the company within all relevant trade associations.</p>
Sales Director (062)	<p><i>Sales &amp; Marketing - USA</i>                      Manages a sales team of varying levels of experience in order to drive the sales of products and consultancy. Directs and oversees the organization's sales policies, initiatives, goals and objectives. Accumulates new product ideas and carefully evaluates their potential. Ensures that the reporting sales team is developed and able to successfully achieve greater targets. Creates and drives all sales campaigns.</p>

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Sales Executive	68 734,61 USD	40,00	1,00	27 493,85 USD
Sales Director	69 756,98 USD	60,00	1,00	41 854,19 USD
		<b>100,00</b>		<b>69 348,03 USD</b>



Sales Executive	15.08.2007	66 895,00 USD	11	2,75	68 734,61 USD
Sales Director	15.08.2007	67 890,00 USD	11	2,75	69 756,98 USD

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Sales Executive		108 001,55 USD	40,00	1,00	43 200,62 USD
Sales Director		93 374,06 USD	60,00	1,00	56 024,44 USD
			<b>100,00</b>		<b>99 225,06 USD</b>

Sales Executive	15.08.2007	105 111,00 USD	11	2,75	108 001,55 USD
Sales Director	15.08.2007	90 875,00 USD	11	2,75	93 374,06 USD